

**AMCHAM • Economic Impact Survey 2020/2021 • Manufacturing**

Basic Information						
1	Please provide your company name.					
2	At what email address would you like to be contacted? (For response tracking purpose only)					
3	In which year was your company first incorporated in Malaysia?					
4	In which locations do you have significant economic activity*? Please select all that apply. *At least one physical office or premise operating within location that produces/provides/purchases/sells goods and/or services.					
	<input type="checkbox"/>	Kuala Lumpur	<input type="checkbox"/>	Melaka	<input type="checkbox"/>	Labuan
	<input type="checkbox"/>	Selangor	<input type="checkbox"/>	Perak	<input type="checkbox"/>	Putrajaya
	<input type="checkbox"/>	Penang	<input type="checkbox"/>	Pahang	<input type="checkbox"/>	Perlis
	<input type="checkbox"/>	Kedah	<input type="checkbox"/>	Kelantan	<input type="checkbox"/>	Terengganu
	<input type="checkbox"/>	Negeri Sembilan	<input type="checkbox"/>	Sabah	<input type="checkbox"/>	
	<input type="checkbox"/>	Johor	<input type="checkbox"/>	Sarawak	<input type="checkbox"/>	
5	Which of the following best describes your company?					
	<input type="checkbox"/>	Multinational company with headquarters or listing in USA				
	<input type="checkbox"/>	Joint venture with a multinational company that has headquarters in USA				
	<input type="checkbox"/>	Malaysian-registered entity owned by an American company / individuals				
	<input type="checkbox"/>	Malaysian-registered entity that distributes American goods or operates a franchise with strong American heritage				
	<input type="checkbox"/>	Not American, but significant ties to the American business community in Malaysia				
	<input type="checkbox"/>	None of the above (please describe): _____				
6	What are the main industries that your Malaysian facility serves? Please select all that apply.					
	<input type="checkbox"/>	Aerospace and Defense				
	<input type="checkbox"/>	Agribusiness				
	<input type="checkbox"/>	Automotive				
	<input type="checkbox"/>	Chemicals and Allied Products				
	<input type="checkbox"/>	Electronics & Electrical Manufacturing, (including Solar, LED & Automation)				
	<input type="checkbox"/>	FMCG / Food, Drink & Tobacco				
	<input type="checkbox"/>	Industrial Products (Building Materials, Equipment, Machinery, Supplies)				
	<input type="checkbox"/>	Medical Devices				
	<input type="checkbox"/>	Oil & Gas				
	<input type="checkbox"/>	Pharmaceutical				
<input type="checkbox"/>	Other (please specify): _____					

7	Which of the following activities does your company (and in-country subsidiaries or sister companies) conduct in Malaysia? Please select all that apply.	
		Manufacturing components for Malaysia-based manufacturers
		Manufacturing for export
		Engineering/repair services for Malaysia-based manufacturers
		Engineering/repair services for overseas customers
		Global or Regional Logistics Centre
		International Procurement Centres
		Research / Design & Development
		Shared Services (provision of services to other parts of your company)
	Sales and Marketing	
<b>Financial Landscape (Malaysia)</b>		
8	What is your Malaysia-based entity's total level of investment in fixed assets? Please refer to 'Total Project Cost' – including fixed assets, pre-operational expenditure, and working capital*.	
	Please provide for the latest calendar OR fiscal year for which you have information, valued in Malaysian Ringgit. *Application forms submitted to MIDA by your company may contain this information	
	RM	
9	For the last year for which accounts are available, please indicate your company's expenditures in the following areas. Please include all in-country subsidiaries and sister companies in your calculation, and provide your answer in Malaysian Ringgit (RM).	
	Please provide for the latest calendar OR fiscal year for which you have information.	
	Capital Investment	RM
	Operational Expenditure	RM
	Research / Design & Development	RM
	Employees' Salaries (gross)	RM
Training and Education (including HRDF)	RM	
10	Please estimate the total value of your company's imports and exports in goods and/or services (rounded). Please include all in-country subsidiaries and sister companies in your calculation, and provide your answer in Malaysian Ringgit (RM).	
	Imported Goods	RM
	Exported Goods	RM
	Imported Services	RM
	Exported Services	RM
11	What is the total amount of Corporate Income Tax paid annually by your company? Please provide your answer in Malaysian Ringgit (RM).	
	Please provide for the latest calendar OR fiscal year for which you have information.	
	RM	

12	What is the total amount of Personal Income Tax and EPF/SOCSO contributions made annually by all of your employees? Please provide your answer in Malaysian Ringgit (RM).	
	Please provide for the latest calendar OR fiscal year for which you have information.	
	Personal Income Tax	RM
	EPF/SOCSO	RM
13	Based on the last year for which records are available, your revenues:	
	Declined by >10%	Grew by >10%
	Declined by >5%	Were largely the same as previous year (<5% decline/growth)
	Grew by 5-10%	
14	To what extent do you anticipate growth or contraction in revenues for your Malaysian business over the coming year?	
	Expected growth of 0-5%	Expected contraction of 5-10%
	Expected growth of 5-10%	Expected contraction of >10%
	Expected growth of >10%	Not expecting growth/contraction (breakeven)
	Expected contraction of 0-5%	
15	Over the next five years, you expect your company's level of trade and/or investment in Malaysia to:	
	Increase significantly	Decrease
	Increase	Remain approximately the same
	Decrease significantly	
16	How has your company's OVERALL economic and financial standing for the year been impacted by the COVID-19 Pandemic?	
	Negative impact	No impact
	Positive impact	
17	Please select the areas of your company that has been negatively impacted by the COVID-19 Pandemic for the year.	
	Financial (delay in receivables, vendor payments, projected revenue, liquidity shortfall)	
	Operations (downtime, production delays, training/upskilling deferment)	
	Demand (reduced consumer demand, accessibility)	
	Supply (supply delays, delayed deliverables, inventory accumulation)	
	Other:	
	None of the above	
18	Please select the areas of your company that has been positively impacted by the COVID-19 Pandemic for the year.	
	Financial (increased sales, cost reduction, projected revenue, higher liquidity)	
	Operations (digitalisation, carbon emissions reduction, R&D investments)	
	Demand (increased consumer demand, accessibility)	

	Other:	
	None of the above	
<b>Operations and Activities</b>		
19	Has your Malaysian entity taken on any new product lines or new business activities (e.g. R&D, logistics hub) over 2020/2021? If yes, please describe below.	
	No	
	Yes: _____	
20	Please indicate the number of suppliers your Malaysia-based entity works with. Count only those suppliers from which you purchase at least RM100,000 of goods and services annually.	
	Suppliers of goods and services	
	Resellers	
21	Based on the last year for which records are available, please provide an estimation of the total amount paid to all Malaysia-based suppliers annually. Please provide your answer in Malaysian Ringgit (RM).	
	Please provide for the latest calendar OR fiscal year for which you have information.	
	RM	
22	Does your Malaysia-based entity have any vendor development programmes? If yes, please specify the number of vendors supported over the last 5 years	
	No	Yes: _____ vendors
23	What role does Malaysia-based R&D and / or D&D play within your company's global R&D profile?	
	Global Hub	Other (Please specify)
	Regional Hub	None of the above
	Extension of Corporate Design Centre	
24	How has the disruption in the global supply chain from the COVID-19 Pandemic impacted your company's economic and financial standing? Please select all that apply.	
	Production undercuts and increasing supply costs	
	Changes in production line and location	
	Disruption to payment infrastructure	
	Increased cyber-attacks on supply chain	
	Other:	
	None of the above	
25	Has your business ever patented from Malaysia? If yes, please specify in numerical terms.	
	No	Yes: _____ patents
<b>Human Resources</b>		
26	How many employees does your Malaysian presence (entity, including in-country subsidiaries and sister companies) hire? Please include both full-time and part-time workers (contingency and/or contract workers).	

27	How many foreign employees does your Malaysian presence (entity, including in-country subsidiaries and sister companies) hire directly? Please include contract/contingency workers but exclude expatriates with employment/residence pass permits.	
28	What percentage of your total employees are Malaysian nationals?	
	100%	70% +
	99% +	60% +
	90% +	50% +
	80% +	<50%
29	Please provide a breakdown of your employees' educational backgrounds, in absolute figures.  Please base your answer on the highest level of education attained by each employee (e.g. If employees have attained a master degree, count them only within the master degree category, do not also count them under Bachelor Degree or Certificate/High School).	
PhD		
Master's Degree		
Bachelor's Degree		
Diploma/Certificate/ High School		
30	Please provide a breakdown of your employees in the following areas (where relevant), in absolute figures.	
Engineers		
Factory Workers / Operators		
R&D / D&D		
Shared Services Team		
31	Do you have any other comments, questions, or concerns?	