

## AMCHAM • Economic Impact Survey 2020/2021 • Insurance

Basic Information					
1	Please provide your company name.				
2	At what email address would you like to be contacted? (For response tracking purpose only)				
3	In which year was your company first established in Malaysia?				
4	In which locations do you have physical presence*? Please select all that apply. *At least one physical office or premise operating within location that provides financial services.				
	Kuala Lumpur		Melaka		Labuan
	Selangor		Perak		Putrajaya
	Penang		Pahang		Perlis
	Kedah		Kelantan		Terengganu
	Negeri Sembilan		Sabah		
	Johor		Sarawak		
5	Which of the following best describes your company?				
	Multinational company with headquarters or listing in USA				
	Joint venture with a multinational company that has headquarters in USA				
	Malaysian-registered entity owned by an American company / individuals				
	Malaysian-registered entity that distributes American goods or operates a franchise with strong American heritage				
	Not American, but significant ties to the American business community in Malaysia				
	None of the above (please describe): _____				
Financial Landscape (Malaysia)					
6	For the last year for which accounts are available, please provide the following figures. Please include all in-country subsidiaries and sister companies in your calculation, and provide your answer in Malaysian Ringgit (RM).  Please provide for the latest calendar OR fiscal year for which you have information.				
	Annual Premium Equivalent (APE)	RM			
	Annual Investment	RM			
	Total amount of claims	RM			
	Total Value of all Employee's Salaries (gross, annual)	RM			
	Annual Contribution to Staff Training Fund and Other Training Expenses	RM			
7	As a percentage (%), please break down your insurance products by sales volume.				

	General Insurance	
	Life Insurance	
	Others	
8	At the time of answering the survey, what is your company's total investment in Malaysia, including invested premiums and reinvested profits? Please provide your answer in Malaysian Ringgit (RM)	
	RM	
9	As a percentage (%), please break down your investments.	
	Infrastructure Investment	
	Government Bond	
	Manufacturing	
	Stock Market	
	Others	
10	What is the total amount of Corporate Income Tax paid annually by your company? Please provide your answer in Malaysian Ringgit (RM).	
	Please provide for the latest calendar OR fiscal year for which you have information.	
	RM	
11	What is the total amount of Personal Income Tax and EPF/SOCSSO contributions made annually by all of your employees? Please provide your answer in Malaysian Ringgit (RM).	
	Please provide for the latest calendar OR fiscal year for which you have information.	
	Personal Income Tax	RM
	EPF/SOCSSO	RM
12	Based on the last year for which records are available, your revenues:	
	Declined by >10%	Grew by >10%
	Declined by >5%	Were largely the same as previous year (<5% decline/growth)
	Grew by 5-10%	
13	To what extent do you anticipate growth or contraction in revenues for your Malaysian business over the coming year?	
	Expected growth of 0-5%	Expected contraction of 5-10%
	Expected growth of 5-10%	Expected contraction of >10%
	Expected growth of >10%	Not expecting growth/contraction (breakeven)
	Expected contraction of 0-5%	
14	Over the next five years, you expect your company's level of trade and/or investment in Malaysia to:	
	Increase significantly	Decrease
	Increase	Remain approximately the same
	Decrease significantly	

15	How has your company's OVERALL economic and financial standing for the year been impacted by the COVID-19 Pandemic?		
		Negative impact	No impact
		Positive impact	
16	Please select the areas of your company that has been negatively impacted by the COVID-19 Pandemic for the year.		
		Financial (delay in receivables, vendor payments, projected revenue, liquidity shortfall)	
		Operations (downtime, production delays, training/upskilling deferment)	
		Demand (reduced consumer demand, accessibility)	
		Supply (supply delays, delayed deliverables, inventory accumulation)	
		Other:	
	None of the above		
17	Please select the areas of your company that has been positively impacted by the COVID-19 Pandemic for the year.		
		Financial (increased sales, cost reduction, projected revenue, higher liquidity)	
		Operations (digitalisation, carbon emissions reduction, R&D investments)	
		Demand (increased consumer demand, accessibility)	
		Other:	
	None of the above		
<b>Operations and Activities</b>			
18	Please indicate the number of vendors your Malaysia-based entity works with. Count only those suppliers from which you purchase at least RM100,000 of goods and services annually.		
19	Based on the last year for which records are available, please provide an estimation of the total amount paid to all Malaysia-based vendors annually. Please provide your answer in Malaysian Ringgit (RM).		
	RM		
20	Does your company have a shared service centre in Malaysia?		
		Yes – Global Shared Services	No
		Yes – Regional Shared Services	
21	If yes, please provide the following regarding your service centre:		
	Location		
	Year of establishment		
	Number of people employed		
	The services your shared service centre provide		
	Government incentives received for its creation		
<b>Human Resources</b>			

22	<p>How many employees does your Malaysian presence (entity, including in-country subsidiaries and sister companies) hire directly? Please include both full-time and part-time workers but exclude contract workers.</p>									
23	<p>How many foreign employees does your Malaysian presence (entity, including in-country subsidiaries and sister companies) hire directly? Please include contract works but exclude expatriates with employment/residence pass permits.</p>									
24	<p>What percentage of your total employees are Malaysian nationals?</p> <table border="1" data-bbox="178 517 1487 734"> <tr> <td data-bbox="178 517 831 573">100%</td> <td data-bbox="837 517 1487 573">70% +</td> </tr> <tr> <td data-bbox="178 575 831 631">99% +</td> <td data-bbox="837 575 1487 631">60% +</td> </tr> <tr> <td data-bbox="178 633 831 689">90% +</td> <td data-bbox="837 633 1487 689">50% +</td> </tr> <tr> <td data-bbox="178 692 831 734">80% +</td> <td data-bbox="837 692 1487 734">&lt;50%</td> </tr> </table>		100%	70% +	99% +	60% +	90% +	50% +	80% +	<50%
100%	70% +									
99% +	60% +									
90% +	50% +									
80% +	<50%									
25	<p>Please provide a breakdown of your employee's educational backgrounds, in absolute figures.</p> <p>Please base your answer on the highest level of education attained by each employee (e.g. If employees have attained a master degree, count them only within the master degree category, do not also count them under Bachelor Degree or Certificate/High School).</p> <table border="1" data-bbox="178 931 1487 1149"> <tr> <td data-bbox="178 931 703 987">PhD</td> <td data-bbox="710 931 1487 987"></td> </tr> <tr> <td data-bbox="178 990 703 1046">Master's Degree</td> <td data-bbox="710 990 1487 1046"></td> </tr> <tr> <td data-bbox="178 1048 703 1104">Bachelor's Degree</td> <td data-bbox="710 1048 1487 1104"></td> </tr> <tr> <td data-bbox="178 1106 703 1149">Diploma/Certificate/High School</td> <td data-bbox="710 1106 1487 1149"></td> </tr> </table>		PhD		Master's Degree		Bachelor's Degree		Diploma/Certificate/High School	
PhD										
Master's Degree										
Bachelor's Degree										
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26	<p>Do you have any other comments, questions, or concerns?</p>									